

10 questions to ask a potential installer



ABGAL have put together some important questions to ask when getting a quote from a potential installer

	ABGAL	Other:	Other:
Does your manufacturer pattern their sails on CAD software?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Are they able to create a 3D image of my sail if required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they have technology to show me the shadows of my shade, so I know I will be getting the shade in the correct spot?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they use a plotter to mark out the shade sail?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they cut individual cables for each side to provide better tensioning?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they use a hydraulic swagging press to fix of the cables for a nice, tight finish?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they use a twin needle machine to sew the shades to provide a consistent distance between stiches?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
When transported are their sails boxed to protect them?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Will they supply me with all the shades specifications once the sail is complete?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do they keep my sail specs on record in case I need a replacement? and for how long?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>